



## 3rd Quarter Financial Results

We are pleased to announce our 3<sup>rd</sup> Quarter dividend at \$0.24 per share!

Third quarter was a phenomenal quarter for our bank! By quarter end we are anticipating growth in the following areas compared to 2<sup>nd</sup> Quarter:

- Loan Growth: \$20.3 Million
- Deposit Growth: \$21.3 Million
- Asset Growth: \$17.5 Million

**I am excited to let you know that the bank has exceeded \$400 Million in Total Assets!** We are likely to finish in the neighborhood of \$406 Million! Over the last four years, we have grown the bank by over \$100 Million in Total Assets, it has taken a complete team effort!

On the credit quality side, things are looking good. Total Delinquency has decreased from .64% in 2<sup>nd</sup> Quarter to .24% by the end of 3<sup>rd</sup> Quarter, which places us better than our peer group average by a good margin.

As you know, this has been a challenging year for us and our community and we have continued to perform quite well. We have a great team of colleagues that really stepped up and worked diligently to overcome the obstacles presented in 2018. **It is a great time to be a stockholder of Bank of Sun Prairie!**

Thank you for your continued confidence and support!

Jimmy Kauffman  
President & CEO

Tom Tubbs  
Chairman

## Community Involvement

We are proud to sponsor the 2018 **Stuff the Bus** campaign. It was another successful year filling 1400 backpacks for children in need within the Sun Prairie Area School District. This campaign goes a long way in ensuring that the children of our community have what they need as they start the school year!



We are thrilled to partner with **Sun Prairie Education Foundation** as the Platinum sponsor for the **Keys to the Future** event. This year's event will be held at the Hilton Garden Inn on Thursday, October 18. Proceeds from the event provide grants to local Sun Prairie educators to enrich our students' education! Tickets available at [sunprairieeducationfoundation.org](http://sunprairieeducationfoundation.org). Please join us!

Bank of Sun Prairie is excited to again partner with the **Sun Prairie Emergency Food Pantry** on November 17 to deliver Thanksgiving Baskets to families in need. Last year, 325 Thanksgiving Baskets were assembled and delivered by our colleagues!

## Independence Plus Program (IP)

Our next Independence Plus trip is scheduled for Tuesday, November 13! We will be seeing the Clauson Family Christmas Music Show. Our IP program offers exclusive benefits to our customers that are over 55. If you are interested, please contact Shannon Krachey at (608) 467-1791 for details!