



## 1<sup>st</sup> Quarter Financial Results

We are pleased to announce that we are increasing our dividend from \$0.24 per share to \$0.25 per share effective 1<sup>st</sup> Quarter 2019.

Loan growth has been a bright spot in 2019; we are expecting to grow the portfolio by \$9 Million or 2.6% over year-end 2018! It has been a collaborative effort between our lending teams and the colleagues that support them. Deposits are projected to be up by \$9 Million; we had a great March as our new Money Market special launched. Top line revenue is expected to be up 7.6% compared to 2018 levels over the same time period. Our Wealth Management income is expected to be up slightly as well; however, Sun Prairie Financial Services had back to back record months, so it is just a matter of time until that income hits the books!

I am excited to announce that under the leadership of Tisha Kurth, our Residential Lending Manager, we are now offering VA, FHA, and USDA loans to our mortgage customers! These are key products that have been missing from our product offering; we expect these products will open a lot of doors for our mortgage lenders in 2019. We have also added Gabrielle Loeffler to our team who brings thirteen years of lending experience, along with significant experience in our new products! With the combination of Tisha and Gabrielle, in addition to Michelle Hahn (who has been serving our mortgage customers for many years), we feel we have the best mortgage team in the market!

Thank you for your continued confidence and support. I am proud to say that we are off to a good start in 2019!

Jimmy Kauffman  
President & CEO  
Chairman of the Board

## Community Involvement

We continue to invest heavily in the community. In 2018, Bank of Sun Prairie invested \$146,330 into the communities we serve!

In the first quarter of this year, we have supported many great causes such as; Coaches vs. Cancer, Madison4Kids, Sunshine Place, Sun Prairie Rotary Kindness Retreats in the school district, and Shelter from the Storm Ministries, to name a few.

## Congratulations to the following colleagues on their Milestone Anniversary in 2018!

| <i>Colleague</i> | <i>Years of Service</i> |
|------------------|-------------------------|
| Diane Hensen     | 45 Years                |
| Alan Sebranek    | 35 Years                |
| Linda Schult     | 25 Years                |

## Congratulations to the following colleagues on their promotion in 2018!

| <i>Colleague</i> | <i>Department</i>      |
|------------------|------------------------|
| Dave Suchomel    | Credit                 |
| Ron Blawusch     | Lending                |
| Larry Schwenn    | Lending                |
| David Robbins    | Lending                |
| Trish Kienitz    | Human Resources        |
| Chris Berdan     | Information Technology |
| Laura Enders     | Loan Administration    |
| Shannon Krachey  | Project Management     |
| Manprit Brar     | Deposit Operations     |
| Micki Boerst     | Deposit Operations     |
| Bryan Bazan      | Private Banking        |

## Save the Dates:

We will be hosting our annual shred event on Saturday, May 11, (9 a.m. – 11 a.m.) at the Main Street location.

Our next Annual Stockholder meeting is scheduled for Thursday, March 12, 2020.