



1st Quarter Financial Results

We are pleased to announce that we are increasing our dividend from \$0.22 per share to \$0.24 per share, a 9% increase! This will go into effect for 1st Quarter 2018. Thank you for your patience and support as we navigated our bank back to stable ground!

On a year over year basis, Loans are expected to be up by 7.78% and Deposits are expected to be up by 6.49%. Our loan pipeline is building which should set the table for a significant growth in second quarter. Our credit quality continues to be in line with industry standards.

There is a lot of change under way in our Wealth Management area. After 28 years, Kurt Kniess has officially retired and Dave Tiutczenko was hired as his replacement. Becca Batz continues to play a big role in our day to day operation and we also promoted Zach Fabry from our Retail team to Trust Assistant. We hired Sam Robertson, who grew up in the Sun Prairie area and graduated from UW-Madison School of Law to focus on Business Development. Needless to say, growth in our Trust area is a big focus going forward! Mark McKeel had a strong year in 2017 for Sun Prairie Financial Services, growing brokerage income by 91% when compared to 2016. If you have Trust, Estate Planning, or Investment needs look no further. You will find that we are very cost friendly in comparison to other firms and we have the expertise, and personable team that you are looking for!

Thank you for your continued confidence, support, and patience. I hope you are as proud as I am of the great performance our colleagues turned in this quarter!

Jimmy Kauffman
President & CEO

Tom Tubbs
Chairman

Community Involvement

We supported a number of great events in the first quarter such as DECA Putting Fore Families, Shelter for the Storm Gala, Sacred Hearts BID for KIDS, and the Sun Prairie Food Pantry School Challenge!

We continue to invest heavily in the community. In 2017, Bank of Sun Prairie invested \$124,145 back into the communities we serve!

Pictured below, John Loeffler, our Director of Retail Banking and volunteer fire fighter in Cottage Grove, took time to read books for the kids at a local elementary school.



Employee Stock Ownership Plan

In February, the employees took the first step towards becoming owners of the bank. The ESOP purchased 3.9% of our outstanding shares in addition to what is owned through our 401K. After the dust settles, the colleagues will own around 6% of the outstanding shares! ESOPs serve as a key retirement benefit for our colleagues as it is a qualified defined contribution EIRSA plan. In this plan colleagues do not pay taxes on dividend distributions initially, and most importantly it provides a vested interest in the banks overall performance. It is also very friendly to the bank as contributions and dividends become tax deductible and the ESOP provides liquidity for our bank stock.

Save the Dates:

We will once again be hosting our annual shred event on Saturday, June 9th (9:00-11:00) at the Main Street location.

Our next Annual Stockholder meeting is scheduled for Thursday, March 21, 2019!